OMB APPROVAL SECURITIES AND EXCHANGE COMMISSION OMB Number: January 31, 2007 Washington, D.C. 20549 Expires: PROCESSEDING Estimated average burden hours per response..... 12.00 DEC 28 2006 **FORM X-17A-5** SEC FILE NUMBER THOMSON FINANCIAI **FACING PAGE** Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder REPORT FOR THE PERIOD BEGINNING MM/DD/YY A. REGISTRANT IDENTIFICATION NAME OF BROKER-DEALER: FELTL OND ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.) FIRM I.D. NO (No. and Street) TINNEAPALIS (State) (Zip Code) NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT hierman (Area Code - Telephone Number) B. ACCOUNTANT IDENTIFICATION INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report* (Name - if individual, state last, first, middle name) EXCHANGE COMMISSION (Address) (City) RECEI/ED **CHECK ONE:**

(Address)

(City)

(Ci

*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts under cumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

SEC 1410 (06-02)

Potential bersons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

OATH OR AFFIRMATION

Michael B. Schier	Man	, swear (or affirm) that, to the best of	
knowledge and belief the accompanying financial		chedules pertaining to the firm of	S
DECEMBER 31		d correct. I further swear (or affirm) that	•
ither the company nor any partner, proprietor, prir		,	
ssified solely as that of a customer, except as follo			
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BARBARA JEAN LUSSIER		Signature	
NOTARY PUBLIC-MINNESOTA	arat t	inancial Officer	
thy Commission Expires Jan. 31, 2010	CHIET P	INGNETAL DITTER	
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Notapy Public		SECURITIES LEXCHANGE	· .
is report ** contains (check all applicable boxes):	`	RECEIVE	COMMI;
(a) Facing Page.	•		
(b) Statement of Financial Condition.	•	1 2 8 20	NG.
(c) Statement of Income (Loss).			¥ <u></u>
(d) Statement of Changes in Financial Condition	1.	MIDWEST REGIONAL	
(e) Statement of Changes in Stockholders' Equi			OFFIC
(f) Statement of Changes in Liabilities Subordin	nated to Claims of Creditors	s. /	
(g) Computation of Net Capital.		;	
(h) Computation for Determination of Reserve I	Requirements Pursuant to R	ule 15c3-3.	
(i) Information Relating to the Possession or Co	ontrol Requirements Under	Rule 15c3-3.	
(j) A Reconciliation, including appropriate expl	anation of the Computation (of Net Capital Under Rule 15c3-1 and the	
Computation for Determination of the Reser	ve Requirements Under Ext	hibit A' of Rule 15c3-3.	
(k) A Reconciliation between the audited and un	naudited Statements of Fina	ncial Condition with respect to methods of	f
consolidation.	•		
(I) An Oath or Affirmation.		!	
(m) A copy of the SIPC Supplemental Report.	,	!	
(n) A report describing any material inadequacies			

** For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

Minneapolis, Minnesota

Financial Statements and Additional Information

Years Ended December 31, 2005 and 2004

Financial Statements and Additional Information

Years Ended December 31, 2005 and 2004

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Independent Auditor's Report

Board of Directors
Feltl and Company, Inc.
Minneapolis, Minnesota

We have audited the accompanying balance sheets of Feltl and Company, Inc. as of December 31, 2005 and 2004, and the related statements of income, stockholders' equity, and cash flows for the years then ended that you are filing pursuant to rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Feltl and Company, Inc. as of December 31, 2005 and 2004, and the results of its operations and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in the schedule on page 18 is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in our audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Wipfli LL

January 25, 2006 St. Paul, Minnesota

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Balance Sheets

December 31, 2005 and 2004

		•		
Assets		2005		2004.
Assets:				
Cash and cash equivalents	\$	7,607,291	\$	10,311,551
Deposits with clearing broker		580,718		511,586
Employee loans receivable (net of accumulated amortization of		+		
\$969,210 and \$637,635 in 2005 and 2004, respectively)	•	1,067,831		879,878
Securities owned, at market		515,833		640,770
Receivables from brokers, dealers, and others		416,217		457,432
Furniture and equipment, at cost (net of depreciation of \$214,316		(•
and \$167,274 in 2005 and 2004, respectively)		68,246		107,630
Prepaid expenses and other assets	<u> </u>	65,883		15,431
TOTAL ASSETS	\$	10,322,019	\$	12,924,278
·				
Liabilities and Stockholders' Equity		<u>.</u>		
Liabilities:		•		
Accrued employee compensation and benefits	\$	984,702	\$	875,261
Amount due clearing firm, secured by securities owned		270,050.		102,109
Accounts payable		51,511		196,344
Securities sold, not yet purchased, at market		1,013,251	•	6,166,679
Accrued expenses and other liabilities		74,761		0
Total liabilities		2,394,275		7,340,393
		1		
Stockholders' equity:				
Common stock of \$1.00 par value		1		
Authorized - 1,000 shares				
Issued and outstanding - 528 shares		528		528
Additional paid-in capital		2,363,177		2,307,717
Retained earnings		5,564,039		3,275,640
Total stockholders' equity		7,927,744		5,583,885
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$	10,322,019	 •	12,924,278
	<u> </u>			

Statements of Income

Years Ended December 31, 2005 and 2004

			,
		2005	2004
Revenue:	•		
Commissions	\$	14,632,656 \$	14,101,813
Investment banking fees	Ψ	1,591,589	2,298,890
Firm trading profit (loss)		1,411,197	(118,394)
Interest		881,266	776,778
Corporate finance fees		1,203,107	1,264,040
Other income		269,504	218,976
		19,989,319	18,542,103
Interest expense	,	1,621	1,744
<u>.</u>		1	
Net revenues		19,987,698	18,540,359
ń.			
Noninterest expenses:		i ·	
Employee compensation and benefits		13,483,492	12,418,915
Communication		894,960	780,911
Occupancy		663,101	503,875
Legal and professional fees		469,590	580,307
Trade processing		554,360	475,795
Other expenses	_	633,796	537,773
Total noninterest expenses		16,699,299	15,297,576
Net income	\$	3,288,399 \$	3,242,783

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Statements of Stockholders' Equity
Years Ended December 31, 2005 and 2004

	•		Additional		Total
	Common Stock	Stock	Paid-In	Retained	Stockholders'
	Shares	Amount	Capital	Earnings	Equity
Balances at January 1, 2004	528 \$	528 \$	528 \$ 2,057,717 \$		632,857 \$ 2,691,102
Net income	0	0	0	3,242,783	3,242,783
Capital contributions	0	0	250,000	, 0 ,	250,000
Distributions to stockholders	0	0	0	(900,009)	(600,000)
Balances at December 31, 2004	528	528	2,307,717	3,275,640	5,583,885
Net income	0	0	0	3,288,399	3,288,399
Capital contributions	0	0	55,460	0	55,460
Distributions to stockholders	0	0	0	(1,000,000)	(1,000,000)
Balances at December 31, 2005	528 \$	528 \$	528 \$ 2,363,177 \$ 5,564,039 \$ 7,927,744	5,564,039	\$ 7,927,744

Statements of Cash Flows

Years Ended December 31, 2005 and 2004

;		2005	2004
Increase (decrease) in cash and cash equivalents:		· 1	
Cash flows from operating activities:			
Net income	\$	3,288,399 \$	3,242,783
Adjustments to reconcile net income to net cash provided			
by (used in) operating activities:		\	
Depreciation and amortization		47,042	131,865
Changes in operating assets and liabilities:			
Receivables from brokers, dealers, and others		41,215	(235,597)
Securities owned and securities sold - Net		(5,028,491)	5,602,856
Deposits with clearing broker		(13,672)	. (3,646)
Prepaid expenses and other assets		(50,452)	(4,388)
Employee loans receivable		(187,953)	(79,472)
Accounts payable		(144,833)	132,525
Accrued employee compensation and benefits		109,441	277,072
Other liabilities	, .	242,702	(41,839)
Net cash provided by (used in) operating activities `		(1,696,602)	9,022,159
Cash flows from investing activities:			
Purchase of furniture and equipment		(7,658)	(219,335)

Statements of Cash Flows (Continued).

Years Ended December 31, 2005 and 2004

		2005	2004
Increase (decrease) in cash: (continued)		}	
Cash flows from financing activities:		· ·	
Cash dividends paid	\$	(1,000,000) \$	(600,000)
Capital contributions		0	250,000
	•	ļ	
Net cash used in financing activities		(1,000,000)	(350,000)
		Ì	
Net change in cash and cash equivalents		(2,704,260)	8,452,824
Cash and cash equivalents at beginning	·	10,311,551	1,858,727
	•		
Cash and cash equivalents at end	\$	7,607,291 \$	10,311,551
Supplemental cash flow information:		1	
Cash paid during the year for:		l i	
Interest	\$	1,621 \$	1,744
Name of the section of the section of the section	·	1	,
Noncash investing and financing activities:	_		_
Capital contribution of NASDAQ stock	\$	55,460 \$	0

Notes to Financial Statements

Note 1 Summary of Significant Accounting Policies

Principal Business Activity

Feltl and Company, Inc (the "Company") is registered as a broker-dealer in securities with the National Association of Securities Dealers, Inc. (NASD) and the Securities and Exchange Commission (SEC). The Company engages in the business of acting as a dealer, market maker, and investment banker, and providing brokerage services with respect to equity and other securities. The Company does not carry securities accounts for customers or perform custodial functions relating to customer securities and, accordingly, is exempt from SEC Rule 15c3-3. All securities transactions are cleared through a clearing broker on a fully disclosed basis. The Company is required to maintain a \$1,000,000 deposit with the clearing broker to collateralize certain transactions.

Use of Estimates in Preparation of Financial Statements

The preparation of the accompanying financial statements in conformity with accounting principles generally accepted in the United States requires management to make certain estimates and assumptions that directly affect the results of reported assets, liabilities, revenue, and expenses. Actual results may differ from these estimates.

Cash Equivalents

Cash and cash equivalents consist of bank deposits. The Company considers all highly liquid investments with maturities of less than three months to be cash and cash equivalents.

Notes to Financial Statements

Note 1 Summary of Significant Accounting Policies (Continued)

Securities Owned and Securities Sold, Not Yet Purchased

Securities transactions and related revenues and expenses are recorded on a trade date basis. Securities owned and securities sold, not yet purchased, are stated at market value with related changes in unrealized gains or losses reflected in the firm trading profit. All securities owned and securities sold, not yet purchased, are U.S. equity securities. Market value is generally based on listed market prices. If listed market prices are not available, fair value is determined based on other relevant factors, including broker or dealer price quotations. Securities sold, not yet purchased, represent obligations to deliver specified securities at predetermined prices. The Company is obligated to acquire the securities sold short at prevailing market prices in the future to satisfy these obligations.

All securities owned are pledged to the clearing broker on terms which permit the clearing broker to sell or repledge the securities to others subject to certain limitations.

Notes to Financial Statements

Note 1 Summary of Significant Accounting Policies (Continued)

Revenue Recognition

The Company recognizes commission revenues and related expenses on trade date. Commission revenues and related expenses from the sale of private placements and other corporate finance transactions are recognized on closing date. A portion of the Company's commission revenues have been allocated from firm trading profit in the form of sales credits allocated from the Company's traders to the Company's brokers:

The Company's Retail Registered Representatives (RRR) are independent contractors. As independent contractors, employment taxes and benefits are the responsibility of the RRR. Generally, RRRs are paid 50% to 60% of their adjusted gross commissions, based upon their monthly gross commissions. Adjusted gross commissions represent gross commissions, less direct clearing costs, employee trades, and an amount for other heavily discounted trades.

Commission or fees for principal and agency trades, managed money, mutual funds, insurance products, fixed-income products and mortgage-backed securities are included in adjusted gross commissions. Commissions for private placements are not included in adjusted gross commissions and are paid at a lower rate plus an allocated amount for warrants, when available.

The Company's Institutional Registered Representatives are considered employees, receive a lower percentage of gross commissions than a RRR, and are reimbursed by the Company for their direct expenses.

Notes to Financial Statements

Note 1 Summary of Significant Accounting Policies (Continued)

Income Taxes

The Company has elected to be taxed under the provisions of Subchapter S of the Internal Revenue Code and comparable state regulations. Under these provisions, the Company does not pay federal or state corporate income taxes on its taxable income (nor is it allowed a net operating loss carryback or carryover as a deduction). Instead, the stockholders report on their personal income tax returns their proportionate share of the Company's taxable income (or loss) and tax credits. Retained earnings at December 31, 2005, includes \$5,564,039 of undistributed income which has been taxed on the stockholders' personal income tax returns.

Furniture and Equipment

Depreciation on furniture and equipment is provided using double declining balance method over the estimated useful lives of the assets, ranging from three years to five years.

Employee Loans Receivable

Included in employee loans receivable are forgivable loans made to investment executives and other revenue-producing employees, typically in connection with recruitment. Such forgivable loans are amortized as compensation expense over the life of the note, generally six months to five years, using the straight line method.

Notes to Financial Statements

Note 2 Receivables from Brokers, Dealers, and Others

Included in the receivables from brokers, dealers, and others are unsettled inventory trades. The Company's principal source of short-term financing is provided by the clearing broker from which it can borrow on an uncommitted basis against its inventory positions, subject to collateral maintenance requirements.

The Company conducts business with brokers and dealers who are members of the major securities exchanges. The Company monitors the credit standing of such brokers and dealers, and the market value of collateral, and requests additional collateral as deemed appropriate.

Note 3 Corporate Finance Activities

The Company was lead underwriter in an initial public offering of common stock in December 2004. In conjunction with this underwriting, the Company was granted an option to purchase up an additional 15% of the issuing company's shares at the offering price, less the underwriting discount, within 45 days from the date of underwriting. The Company exercised its entire option to purchase these shares on January 15, 2005.

Securities sold, not yet purchased, at market included \$4,942,000 of unexercised shares at December 31, 2004, and the Company incurred a firm trading loss of \$631,000 in 2004 on the market appreciation of these shares between the date of the underwriting and year-end. Excluding the trading loss related to this transaction, firm trading profits would have been \$513,000 for 2004.

At December 31, 2005, all positions related to this transaction had been settled.

Note 4 Commissions

Included in securities commissions are \$7,342,571 and \$7,122,024 for the years ended December 31, 2005 and 2004, respectively, of sales credits related to securities the Company make a market in, which are allocated to the Company's brokers from the Company's traders.

Notes to Financial Statements

Note 5 Financial Instruments with Off-Balance Sheet Risk

In the ordinary course of business, the Company's securities activities involve execution, settlement, and financing of various securities transactions as principal and agent. These activities may expose the Company to credit and market risks in the event customers, other brokers and dealers, banks, depositories, or clearing organizations are unable to fulfill contractual obligations. Such risks may be increased by volatile trading markets. The Company clears all transactions for its customers on a fully disclosed basis with a clearing firm that carries all customer accounts and maintains related records. Nonetheless, the Company is liable to the clearing firm for the transactions of its customers. These activities may expose the Company to off-balance sheet risk in the event that a counterparty is unable to fulfill its contractual obligations. The Company maintains all of its securities owned at a clearing firm, and these securities owned collateralize amounts due to the clearing firm.

Note 6 Concentration of Credit Risk

The Company maintains its cash in bank deposit accounts at various financial institutions. The balances, at times, may exceed federally insured limits. At December 31, 2005, the Company exceeded the insured limits by approximately \$2,600,000.

Note 7 Leases

The Company leases office space and various items of equipment under noncancelable operating leases generally varying from one to five years with certain renewal options for like terms. The Company incurred rent expense of \$663,101 and \$478,918 during 2005 and 2004, respectively.

Notes to Financial Statements

Note 7 Leases (Continued)

Future minimum payments, by year and in the aggregate, under the noncancelable operating leases with initial or remaining terms in excess of one year consisted of the following:

	•.			<u>. </u>		·	C	perating Leases
2006			٠.			٠.	\$ ·	482,000
2007				•	. !			522,000
2008	'		*		ļ			518,000
2009					ì			366,000
2010				 				172,000
Total mi	nimum léase	payments					\$	2,060,000

Note 8 Retirement Plan

The Company started a 401(k) profit sharing plan in October 2004 covering substantially all employees. Employees are allowed to make voluntary contributions to the plan. The Company may make nonelective contributions to the plan at the discretion of the Board of Directors. Retirement plan expense charged to operations was \$158,000 and \$36,000 for 2005 and 2004, respectively.

Notes to Financial Statements

Note 9 Regulatory Requirements

The Company is subject to the net capital requirements of the NASD and the Uniform Net Capital requirements of the SEC under Rule 15c3-1. The NASD and the SEC requirements also provide that equity capital may not be withdrawn or cash dividends paid if certain minimum net capital requirements are not met. At December 31, 2005, the Company had regulatory net capital of \$6,531,868, which was \$6,281,868 in excess of its required net capital of \$250,000. The Company's aggregate indebtedness to net capital ratio was .21 to 1.0. At December 31, 2004, the Company had regulatory net capital of \$2,785,596, which was \$2,535,596 in excess of its required net capital of \$250,000. The Company's aggregate indebtedness to net capital ratio was .42 to 1.0.

Note 10 Related-Party Transactions

The Company paid \$55,786 to related parties during the year, ended December 31, 2004, for lease payments associated with certain computer equipment leased to the Company.

Note 11 Contingencies

The Company may be involved from time to time in various claims and legal proceedings of a nature considered normal to its business dealings. While any proceeding or litigation has an element of uncertainty, management of the Company believes that the outcome of any pending or threatened actions will not have a material adverse effect on the business or financial condition of the Company.

Additional Information

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Independent Auditor's Report on Internal Controls

Board of Directors
Felti and Company, Inc.
Minneapolis, Minnesota

In planning and performing our audit of the financial statements and supplemental schedule of Feltl and Company, Inc. (the "Company") for the year ended December 31, 2005, we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on internal control.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company, including tests of such practices and procedures that we considered relevant to the objectives stated in Rule 17a-5(g) in making periodic computations of aggregate indebtedness and net capital under Rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of Rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- Making quarterly securities examinations, counts, verifications, and comparisons and recordation of differences required by Rule 17a-13.
- 2. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the board of governors of the Federal Reserve System.
- 3. Obtaining and maintaining physical possession or control of all fully paid and excess margin securities of customer as required by Rule 15c3-3.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objective.

Two of the objectives of internal control and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph!

Because of inherent limitations in internal control or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of one or more of the internal control components does not reduce to a relatively low level the risk that misstatements caused by error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving internal control, including control activities for safeguarding securities, that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2005, to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the SEC, National Association of Securities Dealers, and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

Wipfli LLP

January 25, 2006 St. Paul, Minnesota

Computation of Net Capital Under Rule 15c3-1 of the Securities and Exchange Commission December 31, 2005

<u> </u>		
Net capital:		
Stockholders' equity	\$	7,927,744
Deductions and/other charges:	•	
Nonallowable assets:	ŧ	
Employee loans receivable		1,067,831
Prepaid expenses and other assets	1	20,621
Furniture and equipment		68,246
	ı	
Total nonallowable assets		1,156,698
Net capital before haircuts on securities positions	•	6,771,046
Haircuts on securities	<u> </u>	239,178
Net capital		6,531,868
Computation of net capital requirement:	1	
Minimum net capital required (greater of \$250,000 or	,	
6 2/3% of aggregate indebtedness)		250,000
	<u> </u>	
Excess net capital	\$\$	6,281,868
Total aggregate indebtedness	\$	1,381,024

There were no material differences between the audited Computation of Net Capital included in this report and the corresponding schedule included in the Company's unaudited December 31, 2005, Part IIA FOCUS filed January 26, 2006.